



TOTAL SOLUTIONS, INC.

Integrity | Excellence | Respect | Loyalty

CAPABILITIES STATEMENT

CORE COMPETENCIES

www.totalsolutions-inc.com

- Program Management
- Program Support
- Administrative & Business Support
- Engineering Services
- Logistics & Planning Support
- Medical Research & Development
- Training Development & Delivery
- Financial Services Support

COMPANY OVERVIEW

Since our founding in 1995, Total Solutions, Inc. (TSI) has supported over 500 federal and state contracts for multiple agencies in 25 states and in 45 countries. To meet the demands of today's fast-changing world as the government's needs evolved over time, we have invested in numerous technical and organizational capabilities. Today, we serve federal civilian, defense, and intelligence agencies with a wide range of services. Our frequently exceptional CPARS prove our dedication to customer satisfaction:

[TSI] is detail oriented, customer focused, and results driven.

[TSI] provides quality work at a very reasonable price. The costs are very stable and consistent between offerings, which is critical to our budget planning.

[TSI] does an outstanding job of identifying and selecting highly skilled staff to perform tasks on the contract

POINTS OF CONTACT

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SELECTED CLIENT LIST

- National Aeronautics & Space Administration (NASA)
- Department of Energy (DOE)
- National Oceanic and Atmospheric Administration (NOAA)
- Department of Homeland Security (DHS)
- Department of the Interior (DOI)
- Defense Intelligence Agency (DIA)
- Environmental Protection Agency (EPA)
- Federal Emergency Management Agency (FEMA)
- General Services Administration (GSA)
- Missile & Space Intelligence Center (MSIC)
- US Air Force (Air Force Medical Readiness Agency, Air National Guard, US Air Force Academy)
- US Army (Army Aviation and Missile Command, US Army Corps of Engineers, Army Research Institute, Fort Gordon Cyber School and Signal Center, Space and Missile Defense Command)
- US Navy
- US Department of Agriculture

WHY TSI?

A COST-EFFECTIVE, LOW-RISK SOLUTION

TSI's experienced team of management and staffing professionals provide exceptional support to multiple federal agencies. TSI has decades of experience expertly managing contracts of all sizes, from small specialty contracts to large BPAs with hundreds of task orders. Our management team has the background to provide expert management and cost-effective support to our customers.

TSI is a wholly owned subsidiary of Bristol Bay Native Corporation (BBNC), an Alaskan Native Corporation (ANC) with more than \$2B in annual revenue, 3,500 employees, and more than 150 office locations throughout the world.

We offer the flexibility and responsiveness of a small business with the financial strength and geographic reach of a global organization.

NAICS CODES:

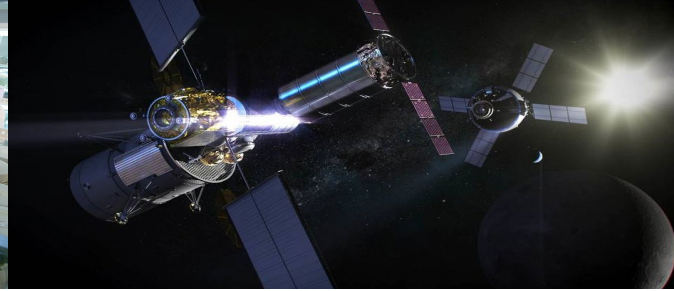
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CAGE Code: 04DS9

DUNS Number: 938035573

UEI : EGN3JL1E8SC6





SAMPLE OF CONTRACT EXPERIENCE

National Aeronautics and Space Administration (NASA): Operations and Programmatic Support Services (OPSS)

TSI provides administrative, professional, and communications support services across a wide range of activities at NASA Headquarters while managing a team of experts on high visibility programs. We manage four subcontractors including one large significant subcontractor.

Federal Emergency Management Agency (FEMA): National Flood Insurance Program Financial Management Services

TSI provides all accounting and financial control functions for the NFIP program. TSI provides support for records management, accounting, financial management, reporting, and audits. We also provide actuarial support to review and analyze FEMA policy and rate setting responsibilities.

National Oceanic and Atmospheric Administration (NOAA): Surface Observations Program Support Services

TSI provides technical and administrative support for the National Weather Service (NWS) with maintenance, engineering system performance, and management support for the Automated Surface Observing System program (ASOS). We also support the technical requirements for the Cooperative Observer Program (COOP) and for all related surface observing systems' equipment and hydrology.

Department of Homeland Security (DHS) Countering Weapons of Mass Destruction Office: Technical Assistance Team Support (TATS)

TSI procures, stores, transport/ships, and handles training materials and provides operation assistance to the FBI Hazardous Devices School at Redstone Arsenal. This program enhances the Counter Weapons of Mass Destruction (CWMD) capabilities of Federal, State, local, tribal, and territorial partners against the use of chemical, biological, radiological and nuclear material as weapons against the U.S.

Missile and Space Intelligence Center (MSIC): Logistics, Warehouse, Access Control, and Escort Services

TSI provides logistics support, financial support services, security specialists, intelligence support, mail screening security services, personnel security, and Special Access Program Facility (SAPF) or Sensitive Compartmented Information Facility (SCIF) security administration to MSIC.

US Army: Electronic Warfare Training and Range Support Services

TSI provides training development; classroom, field, and range training; and range operation and support services for the USAUS Army Cyber Center of Excellence at Fort Gordon, GA. This project focuses on providing instruction of the 17E Advanced Individual Training, and Electronic Warfare range operations, and shall also supports EW course content update and revision for the Cyber School.

"We would not be able to accomplish half of what we do were it not for the outstanding people that [TSI] has provided. [TSI] has done an amazing job understanding our functions, coordinating on employee needs, and on communicating. We truly view [TSI] as an amazing partner that allows us to accomplish significant groundbreaking objectives for the Agency. We cannot thank them enough for all their efforts." NASA Administrative Support CPARS Quote

Contract Vehicles and Contract Numbers

- NASA OPSS (80-HQTR-18A0003)
- GSA OASIS SB Pool 1 (47QRAD20D1018)
- GSA OASIS SB Pool 2 (47QRAD18D0005)
- GSA Multiple Award Schedule (GS-23F-0253R)

TSI is the sister company of TSI Federal, an 8(a) Alaska Native Corporation (ANC). Visit www.tsifederal.com for more information.

- Accepts 8(a) ANC direct awards
- Accepts direct awards valued up to \$100M
- Accepts direct awards which are not subject to protest
- Accepts over \$100M direct awards with higher agency approval
- Speeds contract awards (30 – 60 days)
- Meet socioeconomic goals with no sole source limitation



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